

G. E. BARTLE'S POPULAR MARKET

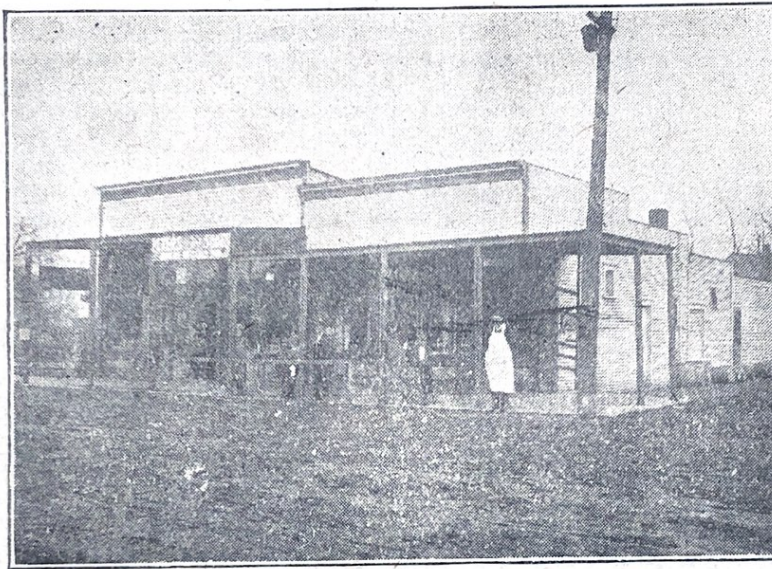
Originally Started with a Meat Market, but Added Groceries and Dry Goods and Now Has Most Varied Stock in the City.

G. E. Bartle, the subject of this sketch, is a home-grown product of Pinckneyville precinct, having been born and reared here. He originally started in business with a meat market, located at the corner of South Main and Kaiser streets. This was in 1900. At first Mr. Bartle was satisfied to cut steaks and chops for his customers; but for a man of his energy this was not enough.

As he himself says, his capital was limited, but what he lacked in

county. At this time he also put in a stock of dry goods, dress goods, ladies and gents furnishings, notions.

You will find in this emporium about everything that is needed to run any well regulated family. Here you are served with steaks, roasts, chops, bacon, ham and sausages of every variety, and so cleanly a manner as to make you enjoy it at your meals. Here, too, can be found everything in the way of groceries—both staple and fancy—canned goods



G. E. BARTLE'S DEPARTMENT STORE, S. MAIN AND CHESTER STREETS.
—Photo by Skelly

that essential he made up in pluck.

His first venture outside of selling beeves, hogs and calves was to put in a line of soap. He says he "just bought it to get rid of a salesman; that the salesman sent an order on a 30 days trial, and if it was not sold out he would take it back." Needless to say the soap was sold. This gave him confidence in himself.

In the fall of 1903 the quarters occupied by Mr. Bartle became too small for his rapidly increasing trade. He purchased the lot further south, at the corner of South Main and Chester streets, and thereon erected a building 20x35 feet. Here his business grew with leaps and bounds, and he found plenty to occupy his hands and mind.

In 1908 Mr. Bartle again had to enlarge his building by 28x50 feet. He then added to his grocery stock, until it was second to none in the

county. At this time he also put in a stock of dry goods, dress goods, ladies and gents furnishings, notions.

You will find in this emporium about everything that is needed to run any well regulated family. Here you are served with steaks, roasts, chops, bacon, ham and sausages of every variety, and so cleanly a manner as to make you enjoy it at your meals. Here, too, can be found everything in the way of groceries—both staple and fancy—canned goods

A large assortment of 5c and 10c goods are here in abundance. His stocks of graniteware and queensware are among the best in the county. Mr. Bartle is always ready with his financial support in any legitimate undertaking which he believes will be of benefit to the city. He was one of the first subscribers to the electric light plant at the time when it was a dubious proposition. He also is a stock-holder in the First National bank, and among his business associates his word is considered as good as his bond.

John Smith's Tin Shop

J.W.Smith belongs to the younger generation of Pinckneyville and is proprietor of the only exclusive tin-shop in the city. He first came here about ten years ago, and was employed by E. J. Hopp. Four years ago he established himself in business on Main street, just south of the square, and is widely and favorably known throughout the county. Although a young man, Mr. Smith has mastered every detail of the business with which he is connected. Perseverance, industry and business sagacity has been largely instrumental in the establishment of this business.

With his commodious quarters, no house in this part of the state is better equipped than is that of Mr. Smiths to cater to the wants of the public in his respective line of trade, which embraces the manufacture and sale of sky-lights, cornice, metal windows and frames, guttering, tin roofing, water tanks, etc.

Mr. Smith's plant is fitted up with all necessary machinery and tools essential to execute first-class work. He also installs hot-air furnaces—and, in fact, does any kind of work that is usually done by a first-class tinsmith. Whether in the city or country, all description of job work is done by Mr. Smith in a thorough and workmanlike manner, and this gentleman enjoys such a reputation in the tin and metal working world as to command an excellent trade during all seasons of the year. He specializes on contract work, and parties needing anything in the tin, copper, zinc or galvanized iron line would do well to consult him before closing a contract elsewhere. His charges are always as low as is permissible with first-class work and material used.

In business transactions, Mr. Smith is always to be depended upon for courtesy, reliability and honesty. Always willing, active and enterprising towards the upbuilding of the city. Patronize him—he will treat you right at all times.

Mr. Smith is always ready to give an estimate on work and would be pleased to have you call on him for figures when wanting anything done in his line. He guarantees workmanship and will give you good material on the job.

Now is the time to have work done in his line and you will make no mistake when you call on John Smith, the tinner.

Kimzey Millinery Store

If there is one spot in Pinckneyville that is more of a source of delight to the ladies than any other, it is the fashionable millinery emporium of Miss Lina Kimzey, on South Walnut street. Here one may see all the latest styles of headwear so dear to the feminine heart and pleasing to the sight of the men.

Miss Kimzey is a native of Perry county and is proud of it. She had a natural taste for the milliner's art, and supplemented it with a course in Rosenthal's store, in St. Louis, which fitted her for the position she



now occupies—that of the leading trimmer in the city. Her skill and taste needs no praise from us, as her large and growing list of patrons is enough to convince any one.

Miss Kimzey purchased the store she now occupies in March, 1912, and since taking charge has handled nothing but first class goods. In the hat line, as a leader, she shows the famous "Gold Medal" line. These hats have a national reputation as the standard. She also has a large assortment of the newest creations in trimmings, and if the ladies of the community can not get satisfaction at Miss Kimzey's millinery parlors, it will be hard indeed to satisfy their taste.

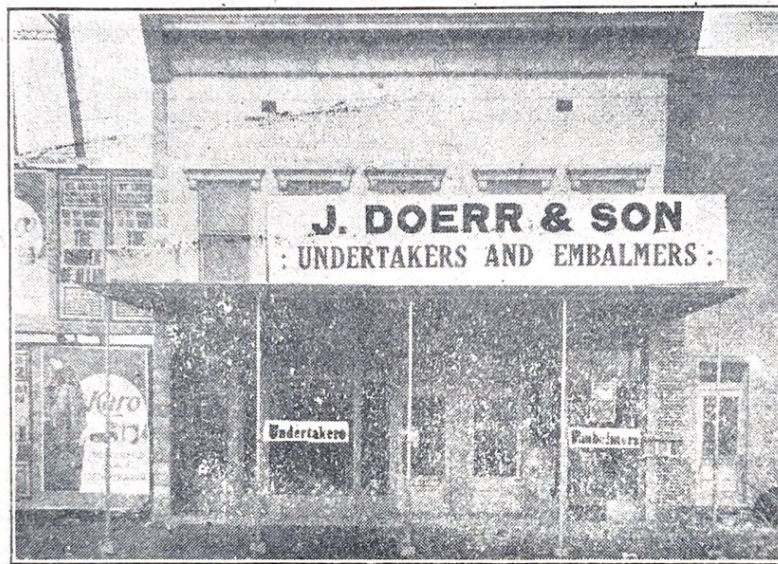
UNDERTAKING ESTABLISHMENT

Jacob Doerr & Son the Only Licensed Embalmers, Undertakers and Funeral Directors in Pinckneyville, and Render Best Service.

There is no line of business that requires more tact, skill or sympathy than that of the undertaker, for the funeral director more than the physician, must discharge duties that make him most intimately, associated with the families of his community, and it is requisite that he who performs the last sad rites must be a man in whom the utmost confidence can be placed. Jacob

in 1883 in Perry county. He received his education in the public schools of Pinckneyville. He acted as one of the first mail carriers in the city. Four years ago he was taken into partnership with his father in the livery and undertaking business, and the firm was changed to Jacob Doerr & Son.

Both of these gentlemen are licensed embalmers and undertakers. They have an up-to-date establish-



J. DOERR & SON'S UNDERTAKING ESTABLISHMENT, S. WALNUT STREET.
Photo by Skell.

Doerr, the only funeral director in Pinckneyville, has been engaged in the business here for the last 14 years, and has so conducted his business as to win the respect and esteem of all with whom he comes in contact.

Mr. Doerr was born in the southern part of Monroe county. He moved to Perry county in 1882, and followed the occupation of farming until 1900, when he came to this city and purchased an interest in the undertaking and furniture business of C. C. Hoffman. This partnership continued several years and was dissolved by Mr. Hoffman taking the furniture business and Mr. Doerr continuing in the embalming and undertaking line. Mr. Doerr shortly afterwards embarked in the livery business in connection with his other work.

Charles Doerr, his son was born

in every respect, it being equipped with all the modern appurtenances to the business, and their turnouts are elaborate and proper for every occasion. The offices of J. Doerr & Son are located on South Walnut street, where they can be found at all hours.

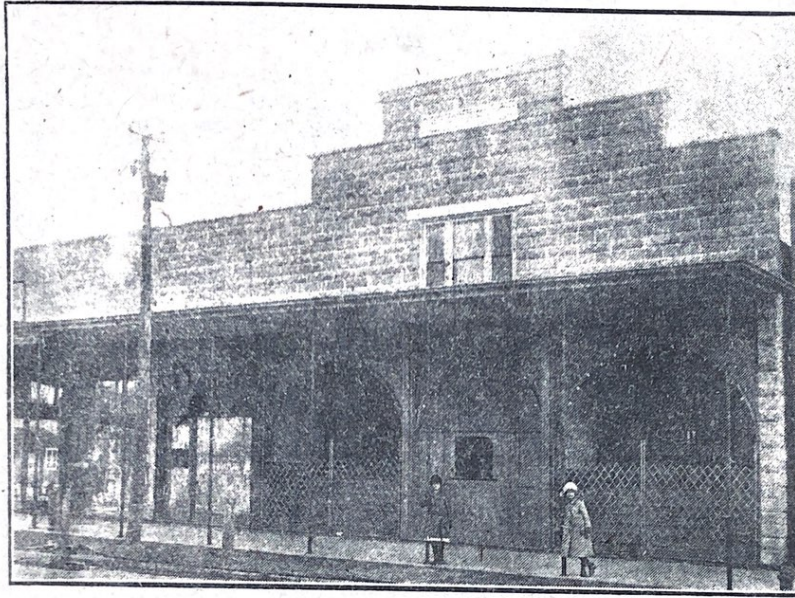
Jacob Doerr sold his interest in the livery business recently to his son, Charles, and the stock removed to the stables formerly operated by Mr. Fisher on West Parker street.

John Swetzler has secured an interest in this part of the business, and the firm is known as Doerr & Swetzler. This makes a strong combination, as both are young, progressive and ambitious men, and no doubt they will succeed in this venture. They will keep the best horses obtainable for the business, and their rigs are the latest in the carriage builder's art.

The Harriet Theatre Popular with Our People

Holding a high position in the medical profession, known as a leader of his political party in this section, popular with all classes and holding the respect and esteem of all who know him, Dr. George F. Mead, of Pinckneyville, is worthy of a place among Perry county's representative men who have worked

Dr. Mead has been identified with the drug and mercantile business ever since he came to Pinckneyville. He is also an extensive real estate dealer. In 1906 he erected the building at the corner of Walnut and Mulberry streets, the first in the Mead block. In 1910 he erected the building and established the Mead Drug



HARRIET THEATRE, S. WALNUT ST.

—Photo by Skelly

their way to positions of prominence through the force of their own efforts

Geo. F. Mead was born at Carbondale, Ill. He graduated in medicine in 1892, and the same year he came to this city, where he has practiced his profession with success ever since. In 1895 Dr. Mead was elected mayor of this city, and again in 1897 and 1899. Four years later, in 1901, he was elected for the fourth time. Under Dr. Mead's administration the water works system was extended. When he first took the office of mayor, there was only one line of pipe—from the dam to the I. C. tracks. The plant was enlarged, pipe lines were laid to all parts of the city and the water works put on a self-sustaining basis. At the time this was done, many doubted the feasibility of the plant ever paying.

Dr. Mead was for a number of years a member of the Republican state committee, and he has a large acquaintance with the leading politicians of the state and nation. He is surgeon for the Illinois Central R. R. and for 16 years has been pension examiner for the government.

Co. In 1913 he put up the third building—the Harriet Theatre—managed by G. A. Goddard. This theatre is one of the most modern in existence, and is built to meet all the requirements of the state laws. Its seating capacity of 500, is made of fireproof material; has an elevated floor, so that every one may have a good view of the stage; has four exits, enabling the largest crowd to leave in three minutes; is fitted with the latest opera chairs, and, altogether, this theatre is equal to any between St. Louis and Memphis.

This has become a popular place for amusement, proving that the people of Pinckneyville will patronize a theatre of merit, where only the latest pictures are shown. The Harriet is also the home of refined vaudeville, and the best talent procurable is secured for this cozy place of amusement. Several times moving picture shows have been started in this city, but it was left to Dr. Mead and Mr. Goddard to make it a success. The Harriet theatre takes its name from Dr. Mead's daughter—a winsome miss of 10 summers.

Roe & Wallace. Drugs

Disease, accident, ordinary sickness—"the thousand natural shocks that flesh is heir to"—renders necessary in every community, good drugs and medicines in sufficient quantities to meet requirements and within reach when they are needed, which is often with the utmost haste.

The men who deal in these indispensable articles, and deal squarely with the public in handling them, are public benefactors and entitled to high consideration from those who are the beneficiaries of their enterprise.

Because of this, and that they have provided for the wants of the people in this line of trade, Roe & Wallace, the capable and successful druggists of Pinckneyville are held in high esteem by the residents of this city and Perry county. They have been in business here for 14 years and have won the confidence by their ability, integrity and square dealing in all their transactions.

This firm is composed of Robert B. Roe and Thomas L. Wallace. These gentlemen formed a partnership in 1899, and occupied quarters in the Roe building, on South Main street. They remained there until 1904 when they moved into the building now occupied by them, at the corner of Walnut and Water sts.

Mr. Roe was born in Pinckneyville, and can be designated as a "native son." In addition to assisting in the drug business, Mr. Roe served 4 years as postmaster of this city under President Tatt's administration.

Thomas Wallace was born in the "Tarheel" state of South Carolina, but arrived in Perry county with his parents when only a few months old. His father died while Thomas was still a child. It can truly be said of him that he is a self-made man.

This firm handles nothing but the purest drugs obtainable. After your physician has been consulted, and he writes a prescription, his responsibility ceases there and it is up to you to select a good, careful, reliable druggist. You should use just as much care (or more) in choosing a druggist as you do in choosing your physician. The work of Roe & Wallace is marked with care, thought and thoroughness, and feel their responsibility to you and your physicians.

They also carry wall paper, school books, paints, toilet articles, and everything else found in an up-to-date drug store like Roe & Wallace.

Langwith Coal Co.

One of the important industries of Pinckneyville is the mining of coal. The grade of coal mined here is known to be equal to, and in many instances superior to—any in southern Illinois. Among the numerous mines in the vicinity of Pinckneyville, that of the Langwith Coal Co. is the oldest. It has changed hands several times, but last year it passed into the hands of Henry Langwith and Sherman Haggard. Since these gentlemen have had charge, the output of the mine has been steadily increasing.

The coal produced by this company is of the best grade and finds a ready sale in the home market. It is exceptionally free from slate, sulphur, dirt and other substances that has a tendency to make cinders and clinkers. The mine is equipped with the best machinery obtainable.

The Langwith Coal Company has the contract for furnishing coal to the Pinckneyville Milling Company with all they use. The working of this mine is superintended by Messrs. Langwith and Haggard, both gentlemen are expert authorities on mines and mining, and under their management the mine will be conducted on lines that will insure safety and profit.

This mine is located only four blocks from the city, on North Main street, and is easy of access to and from its bunkers. The company has good prospects of securing several large contracts in the near future, and if successful will need a much larger force of men than they now employ.

Messrs. Langwith and Haggard are known to our citizens as honest, hard working men, and they have built up a large trade since they began to operate this mine. They are the kind of men who are bound to make a success of anything they undertake. The output of this mine is growing under their management. They are prospering and it is hoped they will continue to do so, as they have certainly worked hard and deserve the success due to honest and laudable efforts.

When you need a load of coal, tell your teamster to get it at the Langwith Coal Company, or phone No. 19, and they will see that you get just what you order at the shortest possible notice. They handle various grades of coal and their price is always right.

J. S. Philbrick, Proprietor of the Model Cafe

J. S. Philbrick is one of the home-grown variety having opened his eyes on the beauties of nature in the "good old town of Tamaroa" in the early seventies.

Of all the prominent business houses in Pinckneyville, there is none, perhaps, better are more favorably known than the Model

Mr. Philbrick is putting in his spare time in the study of the law, and he bids fair at no distant date to become a light in the legal profession of Perry county.

He is a progressive business man and is found active in any project that aims to advance the interest of Pinckneyville and Perry County.



INTERIOR MODEL CAFE. WEST SIDE SQUARE

Cafe. He established this excellent place to eat in its present quarters on the west side of the square November 16, 1910.

The place is fitted and furnished with the most up to date furnishings. Neatness, cleanliness and quick service is the idea prevailing in this cafe, and the maxim that the best is none to good for the patrons, is the line on which Mr. Philbrick conducts his business. The success he has achieved and the large patronage he enjoys is the result of this business policy.

"Sink," as he is called by his intimate friends, certainly knows how to entertain the public, and his cafe is a meeting place for those who enjoy a good, full meal, or a nice lunch. He also carries in stock a large supply of candies, fresh from manufacturers.

Mr. visitor and traveler when in Pinckneyville, just follow the crowd and you will find yourself quickly served with the best edibles the market affords, and you, too, will become an enthusiastic booster for the Model Cafe.

He is a member of the Loyal Order of Moose, and members of that fraternity always meet at the Model Cafe when in the city.

Here may be found all the delicacies of the season—oysters, fish and game. And to top off a good meal or lunch there is nothing better than a cigar to your taste—that is if you are a smoker—and these can also be had here.

His prices are as low as any place in the county when you consider the quality of the cuisine and the service rendered.

Mr. Philbrick is ably assisted in his business by his wife whose cooking is seldom equalled and never excelled. Several people have tried the catering business in this city, but it was left for Mr. Philbrick to make a success of the art. In summer you will find here ice cream, sodas, and all the favorite drinks.

Special attention is given to parties or gatherings of any kind. These can be accommodated on the shortest possible notice, and in a way that will please the most fastidious.

Thos. Turner, Plasterer

Among the skilled workmen in the building trades in Pinckneyville must be mentioned the name of Thomas Turner, the plasterer. He was born and reared in Pinckneyville, and since the age of 10 years he has been actively engaged in that branch of the builder's art. At that time he started in as a lather, later on taking up the trowel, straight-edge and hawk.

Mr. Turner, in this manner, learned his trade most thoroughly, and after he has finished a job of plastering you may depend on it to be true and able to stand the test of time. In addition to his work as a plasterer, he is an artist setting ornamental grates, mantels, etc. Mr. Turner is also an expert builder of chimneys, and if he does the work on your chimneys you can go to bed and sleep without fear of the building burning down from a defective flue.

Mr. Turner has done the work on a great many of the best buildings in Pinckneyville and Perry county. Let him figure on your contract, and if he does your work you will have no kick coming on it.

Mr. Turner is a member of the Baptist church, and takes an active part in the work of that body. He is well-liked and popular among his acquaintances, and he is always ready to do his share in promoting good for the community. He is kept busy during the building season, but always has time to estimate on any work in his line.

Grant Campbell's Shop

In the blacksmith shop of Mr. Grant Campbell, Pinckneyville has as good establishment of the kind in Perry county. His shop is equipped for doing not only a general blacksmithing, but he makes a specialty of scientific horseshoeing. Mr. Campbell is a mechanic of extraordinary ability, and his long experience enables him to finish his work that is in every way acceptable to his patrons.

Grant Campbell came to this city from the country about fifteen years ago. His shop is located on South Walnut street, in Fire Company No. 1's building. In addition to his work as a blacksmith, Mr. Campbell has charge of the fire department's team and their splendid condition is the result of his excellent care. Mr. Campbell is a lover of horses and has made a study of them. He is an expert when it comes to shoeing horses, as his knowledge of the construction of their feet enables him to treat them in a proper manner.

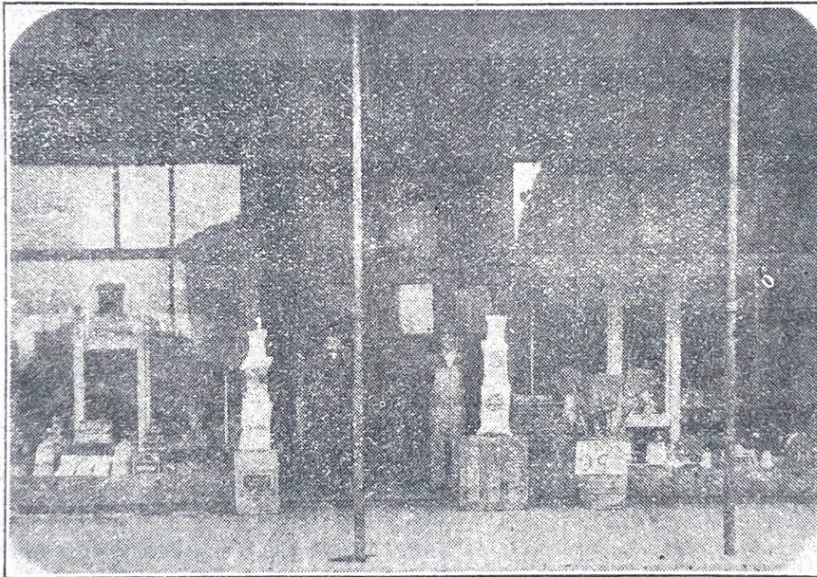
Mr. Campbell makes repairs of any kind, and if you have anything broken that is made of iron or steel, he will be able to mend it for you. He is a member of the fire department, and has been for a number of years. At all times he is ready and willing to do his share toward benefiting the city in any way.

A. S. Malone, now living in For-sythe, Ill., states that his father settled in Holt's Prairie on March 1, 1832, when A. S. was only three months old. It will be seen that Mr. Malone has lived in the state 82 years, most of which were spent in Perry county. He is still hale and hearty and stands an excellent chance to reach the century mark.

Ed Dunn's Cash Store

**Originator and
Dictator of . . .**

LOW PRICES



ED DUNN'S CASH STORE—FRONT VIEW

—Photo by Skelly

**The Man Who
Put the Prices
Down**

S. Walnut St., Pinckneyville

The Postoffice Is Opposite My Store.

Hincke & Nesbitt

THE BIG STORE ON RANDOLPH STREET.

Where you can get more and better goods for your money than anywhere else in Perry County. This is no idle boast, for we can prove it if you will give us a chance. Don't fail to take a look at our large line of

Ladies' and Children's Dress Skirts, Shirt Waists, Hose, Gloves and Underwear

Before you buy elsewhere, for we will surely save you money. We have the exclusive sale of the celebrated Ironclad Hose for women and children. These hose will positively give longer wear than any other hose you can buy. Try a pair.

We also carry a complete line of sizes and colors in the celebrated Simmons-Kie Gloves at \$1.00 and \$1.50. These gloves are guaranteed to give satisfaction. Try a pair and be convinced.

Children's Summer Dresses

in Chambrays, Gingham, Suitings, etc., from 50c to \$4.

Ladies' Summer Dresses in all fabrics, latest styles, from \$1.00 to \$10.00

Never Before Have Groceries Been Sold as Low

as we are selling them today. Compare our prices with any mail order house and you will find that we are lower. Here are a few of our prices:

Best Cane Sugar, 24 lbs. for \$1.00

Best hand-picked Navy Beans, per pound	4c
Very best Crackers, by the box	6 1-2c
German Family Soap, 7 for	25c
Best Eating Potatoes	85c

Don't Fail to Get Our Price List !

FRANK GRAUEL

Manufacturer of Fine

CIGARS

Wholesale and Retail

S. Walnut St. Pinckneyville

Printing Service

WE HAVE the only exclusive Job Printing shop in the county and devote our entire time to producing only

High Grade Work

the snappy kind. If you have a "hurry" job, call telephone No. 115 and you'll get your work on time. We give you both service and quality. Mail orders given prompt attention.

J. E. WEBER
Job Printer

11 NORTH MULBERRY ST.

DU QUOIN, ILLINOIS

WHENEVER one thinks of something good to eat, the first article on the list to be considered is Bread--that is, good Bread. It has been the staff of life ever since the creation of the human race. In order to have good bread it is essential that the baker has good Flour. The

St. Jacobs Milling Co's.

**F
L
FLOUR
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Is one of the best products ever put on the market in Perry county. The brands:

"GOLD LABEL" and "ENTERPRISE"

Hard Wheat:

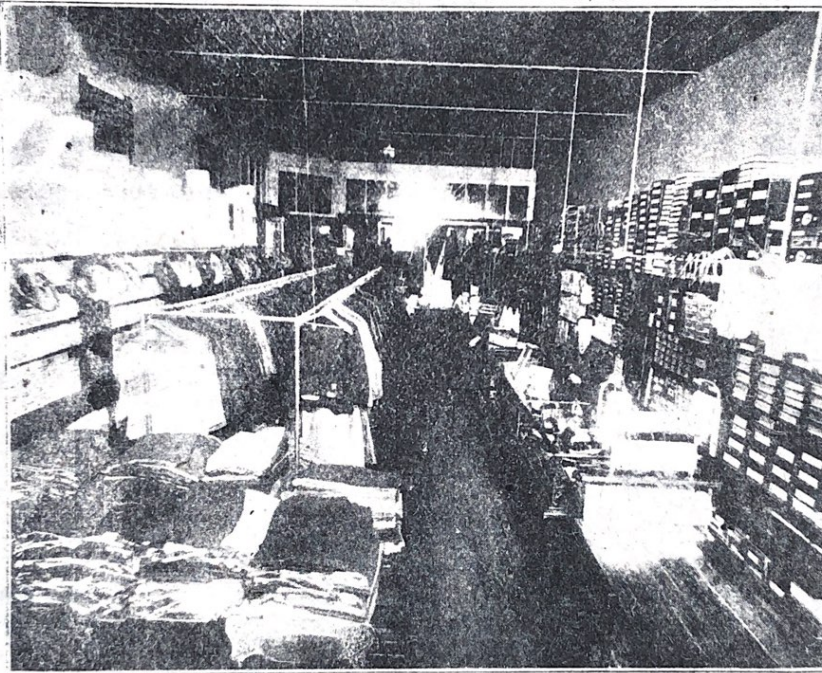
**"DAISY" and "TIP-TOP" Soft Wheat
and "PICNIC," Self-Rising Flour**

It is sold in Pinckneyville by G. E. Bartle, S. Main St., and C. H. Sawyer; at Conants, by Bender.

INTERIOR VIEW OF SQUARE DEAL

"In many countries a man is judged by the clothes he wears," is what the immortal Bard of Avon said several hundred years ago. It was the truth, and what was the truth then is the truth today. The well-dressed man is welcome in most any country. If a man is well groomed he can often get a hearing where he could not if he were slouchily dressed. "The dress oft proclaims the man." This being true, the next question that presents itself

the fragrance of a flower or the beauty of a woman. It's organic. It stands forth as a consummate expression of harmony and good taste. They handle the famous "Society Brand Clothes, for Young Men and Men Who Stay Young," as their high grade line, of which there is none better made. If you have never worn these clothes, it will be a revelation to you to see them, and try them on before a mirror. In addition to the "Society Brand" they



—Photo by Skelly

is, "where can I get a good suit of clothes at a reasonable price?"

That is easily answered. If you will come to Pinckneyville and stop at Malan Bros., the "Square Deal" clothiers, on the south side of the square, you can have your wants satisfied. Such bargains as they are now offering have never before been heard of in the clothing and gents' furnishing goods in this section of the state. Their store is filled from floor to ceiling with everything that is needed in men's, young men's, youths' and boys' wearing apparel, and at prices that will cause you to sit up and take notice.

After all, style is the one feature that distinguishes good from mediocre clothes. Any tailor can use fine fabrics and put them together with more or less accuracy. But to get real style into them is another proposition. The style imbued in the clothing handled by Malan Bros. is as essentially a part of them as

carry a popular priced line known as "Clothcraft," ranging in price from \$10 to \$20 per suit. A strong guarantee accompanies every suit.

Malan Bros. will take your order for a tailor made suit, if you prefer it, and guarantee it. They carry everything necessary to dress you up—no matter for what occasion—and if you are in need of suit case, traveling bag or trunk, in which to pack your clothes, they will be found here in all sizes, styles and prices.

Malan Bros. are ever striving to give their patrons extra good quality in any article you may purchase. They take a just pride in handling union made goods.

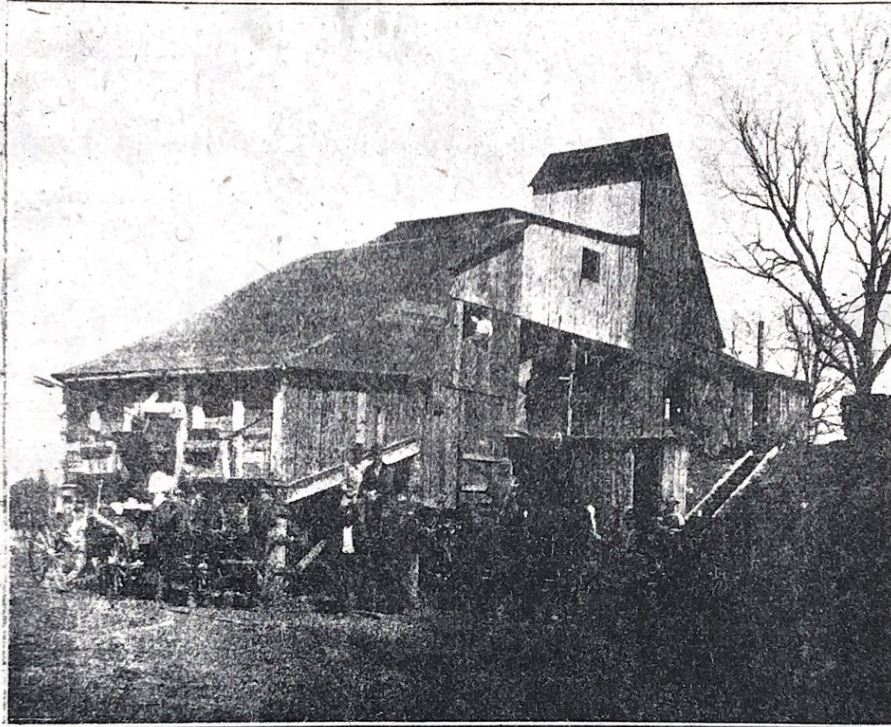
The accompanying half-tone gives one an idea of the immense stock carried by this firm. A more extended description of their stock, together with a cut of their building, will be found on another section of this paper.

THE HALE COAL COMPANY MINE

The different ways of developing a country or a community are many, but one of the best ways is to develop the natural resources at hand. As the writer has stated in several places in these columns one of the principal natural resources of Perry county is the coal deposits. Good coal is here in abundance at our very doors. There are several mines in operation within one mile of the court house, but none furnish a bet-

ter grade of coal than that produced by the Hale Mine.

Mr. Anderson is an efficient engineer and had charge of the top work. That he is competent in every way there is no doubt. In fact every one connected with this model mine are all practical men, and there has been no friction since they banded themselves together for mutual benefit. It shows what co-operation will do when every member of the combine



THE HALE COAL CO. SHAFT

-Photo by Skelly

ter grade of coal than that produced by the Hale Mine.

This company is a private one and is composed of Charles Lewis, Harry Lewis, Tom Dick Hale and John Anderson. In the spring of 1912 these gentlemen put down a shaft northeast of the city, just outside the city limits and in June commenced hoisting coal. They put in the best machinery possible, and the result is a first-class grade of coal at a nominal cost.

The gentlemen composing this company are all practical men. Mr. Chas. Lewis was pit boss at the old White Walnut mine for a number of years, and that he understands the mining of coal, from the bottom of

does his level best to make a success of the undertaking.

This mine has enjoyed a prosperous trade since the shaft was first sunk. By giving good, clean coal and just weight and measure, they have secured their share of the trade of the local markets.

The gentlemen who compose this company are all natives of Illinois, and Mr. Anderson claims Perry county as the place of his birth. The fine half-tone accompany this article shows an every-day scene at the Hale mine. These gentlemen deserve the success they are reaping, and it is hoped their reward will increase as the years roll on—and it will.

When in need of coal, notify your teamster, or phone No. 166 and you will receive it as soon as possible.

Among the numerous industries of Pinckneyville must be mentioned the concrete works owned and operated by Mr. George Ritter, near the Illinois Central railroad tracks, in the West End. George Ritter was born in St. Clair county, but came to Perry

meyer and Rudolph Hincke residences, the First National Bank and The Democrat building. Mr. Ritter owned the only planing mill ever operated in the city. He invented the most convenient ironing board ever patented. He is also inventor of a

with a tar roof, and has plenty of light on the interior. The high price of good building material in recent years have made it a hardship for people in average financial circumstances to do much in the building line. Mr. Ritter has made it possi-

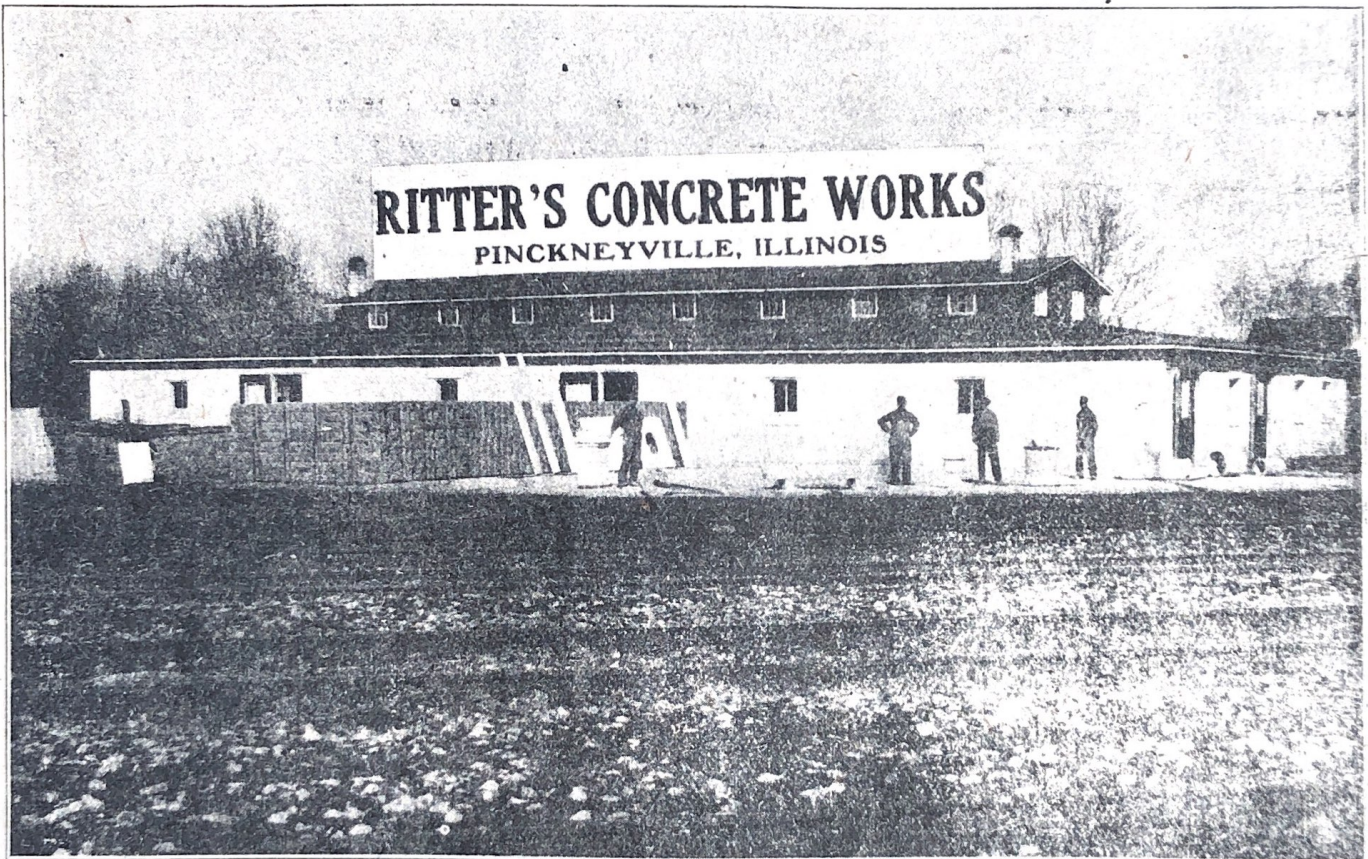


Photo by Skene

while yet a lad, and was reared on a farm near Pinckneyville. He learned the carpenter's trade and for many years was actively engaged in contracting and building. He erected many of our buildings in our city—among which are the Henry Drie-

water filter for cisterns that has no equal. In June, 1910, Mr. Ritter went into the concrete business, and the accompanying half-tone shows the dimensions it has attained in that short time. The building is 60x120 feet, is of concrete blocks, covered

ble for them to overcome this by furnishing a better and cheaper material—concrete blocks. He also manufactures well tops, flue tops, water troughs, fence posts pillar blocks. You should see Mr. Ritter if you contemplate building.

Solon Kugler, Douglas St. Merchant

In 1897 Solon Kugler entered the mercantile business in his present quarters, and we venture the assertion that there is not a building in the county of the same dimensions that carries as varied an assortment as can be found in this establishments. In fact, his slogan is "A Little of Everything," and he certainly has it.

This store is located on South Douglas street, and is one of the best department stores in the city. Mr. Kugler, by his courteous treatment and by selling goods as low as possible, consistent with the quality, has built up a large and growing business. He enjoys a large trade among the farmers, who find a ready sale for their produce, at the current prices. Mr. Kugler carries a complete line of staple and fancy groceries, shoes and general merchandise—in fact, if Kugler has not got it, it will be hard to find it elsewhere in the city.

Mr. Kugler is one of our highly esteemed business men, is a member of the M. E. church, and is one of the leaders in the Sunday school of that organization. He is a stockholder in several concerns and is one of the directors of the First National bank. His untiring efforts to please his customers in all matters have brought the success he deserves. The merchandise he handles can be depended upon to be just as he represents it to be.

JACOB LAMBERT, GENERAL MERCHANDISE AND GROCERIES

Jacob Lambert, Sr., started in business in 1884, with Jacob Lambert, Jr., as manager. On Jan. 27, 1892, Jacob Lambert Sr., died, and the business was continued by Mrs. Catherina Lambert for about one year, when Jacob Lambert, Jr., purchased the stock and conducted the business. In February, 1902, he sold out to his brother-in-law, L. W. Brostmeyer.

The latter part of July, 1902, Jacob Lambert, Grace T. Lambert, his wife, and Clara M., Lena R. and Fred J. Lambert, his children, made a trip to Denver, to visit Alfred and Fred Yung. After a month's visit they returned to Pinckneyville.

May 1st, 1903, Jacob Lambert, Thomas Skelly, Dr. Guy Morrison, Joseph Ismert and son made a trip to Los Angeles, and Mr. Lambert made a trip to San Diego to look at a piece of land. He and Mr. Skelly returned by the way of Portland, Seattle, Spokane and Denver.

In November, 1903, Mr. Lambert

erected a small store building on his lot next to his residence on Mulberry street and conducted a small grocery store. In the spring of 1904 Mr. Lambert purchased a piece of land near Merle, Calif.

In July, 1904, Grace T., wife of Jacob Lambert, died leaving him with four children—Clara M., Laura R., Fred J. and Helen C.

On the 7th of June, 1910, Mr. Lambert purchased the store fixtures and the balance of stock of Mrs. Mary McNeil and run the business 11 months in the same building. June 1, 1911, Mr. Lambert removed the stock to the north side of the square, in the Murphy store room. Adding new goods he now has one of the best stocks of general merchandise in the city of Pinckneyville, consisting of clothing, dry goods, notions, men's hats and caps, groceries, queensware and crockery ware. Call on him and he will be glad to meet you and have a friendly chat together.

Gruner Bros., Dealers in Hardware

For 60 years the name of Gruner has been a familiar one in Pinckneyville and Perry county. In 1854, Philip Gruner came to Perry county looking for a location. Du Quoin would probably have been decided upon, if a suitable building had been available, as the Illinois Central was then building and other inducements offered. Pinckneyville, was finally selected, because it was the county seat and a suitable building was available for a tin shop and stock of stoves. A stock of hardware was added some years later, and as the sons grew to manhood they were admitted to partnership, and the business was conducted under the name of P. Gruner & Sons, until the death of Philip Gruner in 1904, since which time it has been conducted under the name of Gruner Bros. During his long, honorable business career, Philip Gruner became one of the best known business men in Perry county and was well and favorably known in Southern Illinois.

The members of this firm are public spirited citizens as is evidenced by the fact that they have been identified with leading enterprises in Pinckneyville. They were leading spirits in the establishment of the first Creamery company in 1887, and finally acquired by them and the two elder Hinckes.

They were among the leading stockholders of the Pinckneyville Milling Co., in 1889, which has proven of so much benefit to our city. Gruner Bros., became identified with the development of the

Pinckneyville Telephone Co. soon after the inception of that enterprise, after acquiring complete control of

this plant for a time, they disposed of it to a local company. The members of this firm were also among the original stockholders of the First National bank with which institution they are still identified.

Gruner Bros., are located on the north side of the square in a modern business building. The building in which the father of these gentlemen started in business 60 years ago is still standing and is used as a warehouse.

Pinckneyville is made the better trading point by having such firms as Gruner Bros. located within her boundaries. Quality of goods has always been the first consideration of this firm. In heaters, ranges and furnaces it has ever been their policy to secure the best agency of the best goods produced. Much of their tinware is still made by hand in their



RESIDENCE OF PHILIP GRUNER. W. WATER ST.

own shops, and is always found to be dependable, and much superior to factory made goods.